

MAZARS IN PAKISTAN

EXPERIENCE THE SYNERGY OF AN

| international team... |

ABOUT US

The integration of the firm BearingPoint in Pakistan with Mazars has allowed the partnership to simultaneously reinforce its geographical coverage and to integrate a new, particularly enticing, complementary offer of service to both our existing and potential clients and emerging markets, notably in the public, financial and commercial sectors.

OUR HISTORY

Our history in Pakistan goes as far back as 1984 when we were known as KPMG Consulting. In 2001 KPMG separated its consulting division worldwide from its main accounting practice and was named BearingPoint. We have now become a part of the Mazars Group, effective 1 January, 2010.

OUR PRESENCE

We have a strong presence in Pakistan with offices in Karachi and Islamabad. The business and commercial hub is in Karachi and we have a support office in Islamabad. Our team comprises of a large number of skilled and qualified consultants, all of them having vast experience in a range of industries and solution areas. Mazars in Pakistan also has a very strong regional presence and a reach that covers Afghanistan, Nepal, Indonesia, Bangladesh and Sri Lanka.

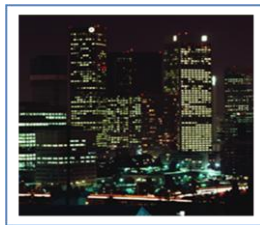
OUR BUSINESS BY INDUSTRY

We align our business by industry to better serve our clients.



FINANCIAL SERVICES

- Central Banks
- Commercial Banks
- Microfinance Institutions
- Investment Companies
- Insurance Companies



COMMERCIAL SERVICES

- Pharmaceutical and Life Sciences
- Utility Companies
- Automotive and Transportation
- Retail/Wholesale Markets
- Chemicals and Natural Resources



PUBLIC SERVICES

- Federal, Provincial and Local Governments
- International Governments
- Government-owned Entities
- Donor Agencies such as World Bank, IFC, ADB, USAid, UNDP, etc.

MAZARS: A MAJOR PLAYER

*“A CORPORATE CULTURE SHAPED BY DIVERSITY,
INDEPENDENT THINKING AND A STRONG COMMITMENT
TO SERVING OUR CLIENTS”*

Mazars is an international organisation specialising in audit, accounting, tax and advisory services. Mazars is a unique independent integrated partnership with global reach and local roots. We rely on the skills of **13,000** professionals operating together in **61** countries, sharing the same values and sense of responsibility.

Mazars stands as a major player on the international scene and represents a true alternative for companies seeking a complete range of services rendered with a truly personalised approach.

We offer flexible, tailored solutions to our clients ranging from multinational firms to SMEs, as well as high-net worth individuals.

Mazars is a founding member of Praxity, an international alliance of independent accounting firms. This global alliance allows us access to the skills and expertise of a further 12,500 professionals in another 16 countries, all of whom are committed to the high ethical standards and technical skills expected from our clients.

In the Asia region, we provide services to our clients in China, Hong Kong, India, Indonesia, Japan, Korea, Malaysia, Pakistan, the Philippines, Singapore, Tajikistan, Thailand and Vietnam. Where Mazars does not have an established office, we work together with our fully trusted Praxity participants to deliver the highest quality service to our clients.

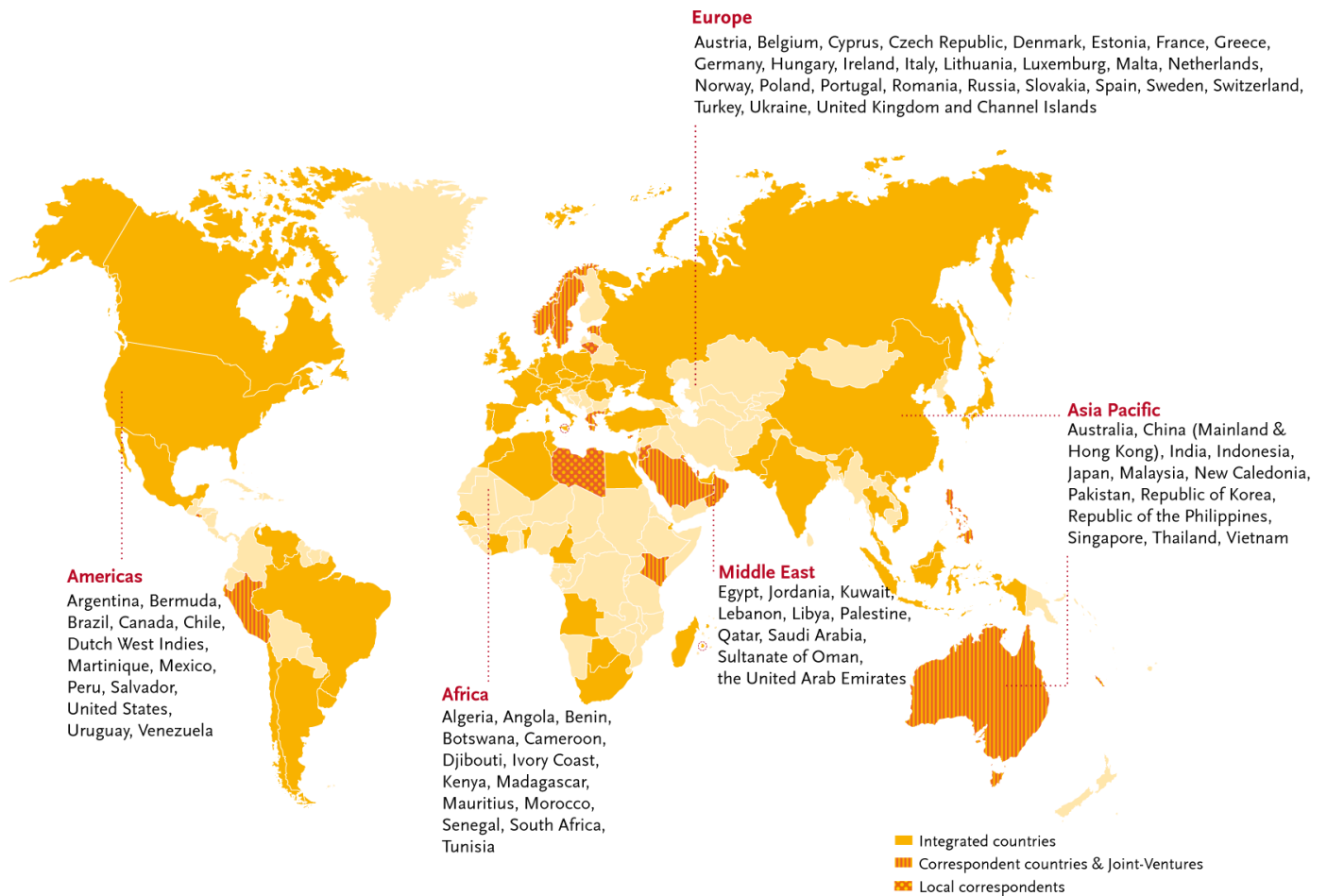
WHO WE ARE

OUR TEAM

Based on our common values and management principles, and within a working environment which is intended to be fulfilling, our Talent management policy is based around 3 main principles:

- ❑ RECRUITING TALENTED INDIVIDUALS
- ❑ DEVELOPING TRAINING ON BOTH TECHNICAL AND MANAGERIAL ISSUES
- ❑ OFFERING ATTRACTIVE CAREER OPPORTUNITIES

OUR WORLDWIDE PRESENCE



OUR SOLUTIONS



▪ MICROFINANCE BANKING SOFTWARE - MONEYTREE

The Microfinance Banking automation project was initially funded by World Bank / IFC to enable a Microfinance institution in Pakistan to have an automated Core Banking System. 'MoneyTree' is an automated system that provides a wide range of banking operations tailored to automate and manage the daily banking needs of a micro-finance institution. The key features include Multi-language support allowing front-end screens and reports to be easily translated, completely customizable to the needs of an MFI and user-definable workflows to define specific sequence of steps for performing required operations.

▪ INFORMATION MANAGEMENT SOLUTIONS - INSIGHT

We have developed customized Portal Solutions that integrate technology and allows you to monitor and manage project tasks and resources. It provides an effective dashboard to the senior management to observe the overall picture of the organization. Our Portal Solutions have been implemented in various countries in the region. We have also customized the solution for donor funding agencies to connect geographically dispersed teams through a flexible, scalable information technology platform.

▪ AUDIT MANAGEMENT SOLUTION - eAUDIT

The eAudit Solution manages work papers, plans and schedules audit-related tasks, time management and reporting. It supports internal auditors with the documentation, workflow, reporting and visualization of control objectives, controls and associated risks, surveys and self-assessments as well as monitoring and control. The use of the system enforces a standard audit process across all audits. The system has been implemented in a financial institutions.

▪ FINANCIAL SOLUTION - cFAS

cFAS Financial Solution is a web-based system that supports extensive special features for handling the General Ledger and financial reporting functions. The customizable financial statement software can be run as a stand-alone Accounting Application and can integrate with the firm's existing ERP systems. Its integration with our Portal Solution helps accounting users and customers to quickly retrieve required information related to accounts via portal and also keep a complete audit trail for control and compliance perspectives.

▪ PAYROLL SYSTEM - ePAY

ePayroll Accounting Application fully caters to a company's Payroll requirements, including the computation and generation of Employee's Salary, Leaves, Provident Fund, Loan and Advance Ledgers, Income Tax computation and Employee Expense details. This is a fully web-based solution and can integrate with the firm's existing ERP solution.

▪ TELEPHONY & SECURITY SOLUTIONS

SecureVoice

SecureVoice Solution is a leading VoIP PBX solution offering flexibility & scalability catering medium to large-sized organisations. It can be easily configured as the core of an IP or hybrid PBX, switching calls, managing routes, enabling features, and connecting callers with the outside world over IP, analog (POTS), and digital (T1/E1) connections. Mazars VoIP is compatible with a variety of Soft Phones (IP Phone Software Application) as well as IP Desk Phones.

ConnectAll

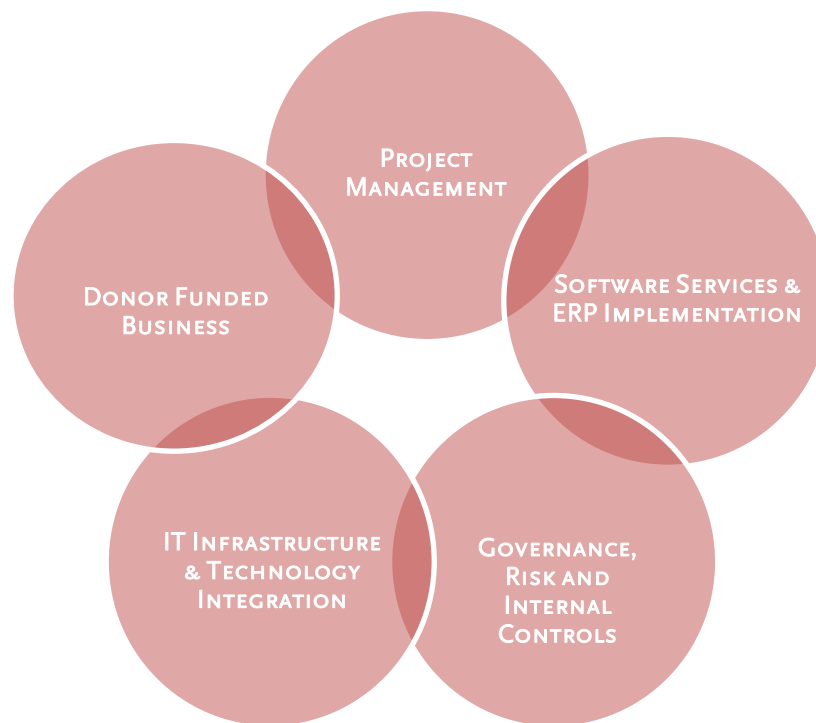
ConnectAll is a VoIP PBX Solution targeted towards small to medium-sized organisations as well as the consumer market. This customizable solution does not involve any external network and fits in even the most complex of premises and caters to all in-bound and out-bound calling through a single telephone set.

SecureSurf

SecureSurf is a cost-effective security appliance that helps implement personal and corporate security solutions that include built-in firewall, intrusion detection and prevention system, adult-content filtering, anti-virus gateways, protocol analysis and real time traffic analysis for 24x7 monitoring of your corporate network and data.

OUR SERVICES

All companies are unique in their own perspective. For this purpose, Mazars in Pakistan focuses towards its team on offering clients exclusive and wide-range services in the following areas:



■ PROJECT MANAGEMENT

We have successfully managed a large number of projects over the years. Our technical bench strength ensures that we have the right people on the ground for work that needs to be done, which is one of the most important aspects of successful project management. We follow a structured and proven approach that emphasizes planning, monitoring, evaluation and reporting of results. We use our proprietary Program Management Methodology to centrally manage and monitor the multiple projects activities.

■ SOFTWARE SERVICES AND ERP IMPLEMENTATION

We are one of the leading Software Solutions and Services providers in the Global market, delivering business solutions and high-end technology-based services to its customers with on-site and offshore development models. With a corporate history of more than two decades, we have designed, developed and deployed many Enterprise class solutions in the areas of Banking, Finance and Manufacturing verticals using cutting-edge technologies and reusable frameworks.

■ GOVERNANCE, RISK AND INTERNAL CONTROLS (GRIC)

Our GRIC experience stems from a number of high-profile and successful technology consulting projects across the breadth of the financial and commercial service industries. We have developed an established approach to assist our clients with these types of initiatives. We help clients to develop IT Policies, Strategy, IT Operation Processes and Procedures under the umbrella of IT Governance domain.

■ IT INFRASTRUCTURE AND TECHNOLOGY INTEGRATION

Achieving high service availability to meet growing needs requires a combination of people, processes, and technology including highly reliable platforms, extensive hardware and software testing, rigorous change management, redundant architecture, highly trained staff and well established emergency procedures. We optimize clients' IT infrastructure to meet business needs for high availability, reliability, scalability and help them implement IT controls and IT security tools to protect corporate assets and ensure corporate compliance.

■ DONOR FUNDED BUSINESS

The Donor Business vertical is a pillar of our consulting strategy and a significant part of our overall business segment. The main objective is to accelerate the growth of our consulting business through optimal use of Mazars resources spread across different continents. We have successfully assisted many global clients in the Public Services and Donor Funded business sectors; including donor funding agencies and bilateral organizations such as USAID, UNDP, Asian Development Bank (ADB), World Bank, IFC, JICA, DIFD, etc. We have demonstrated our ability to accomplish public and private sector development in the complex and volatile environments of emerging markets. We bring an extensive, practical understanding to each assignment on how to structure, support, and close complex transactions.

OUR CORE TEAM



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